



Farm Credit Services of Mandan, ACA

Quarterly Report
March 31, 2021

MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial condition and consolidated results of operations of Farm Credit Services of Mandan, ACA and its subsidiaries, Farm Credit Services of Mandan, FLCA and Farm Credit Services of Mandan, PCA. This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our Annual Report for the year ended December 31, 2020 (2020 Annual Report).

Due to the nature of our financial relationship with AgriBank, FCB (AgriBank), the financial condition and results of operations of AgriBank materially impact our members' investment. To request free copies of AgriBank financial reports or additional copies of our report, contact us at:

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FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2020 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

COVID-19 PANDEMIC

The spread of COVID-19 has created a global public-health crisis that has stifled the world-wide economy, decreased liquidity in fixed income and equity markets, significantly increased unemployment levels and disrupted global supply and demand chains. Unprecedented actions taken by governments, businesses and individuals to slow or contain the spread of COVID-19, including quarantines, stay-at-home orders, school closings and travel bans have substantially restricted daily activities and forced many businesses to curtail or cease operations. The impact of COVID-19 on companies is evolving rapidly and its future effects are uncertain.

The extent to which the COVID-19 pandemic impacts the Association will depend on future developments that are highly uncertain and cannot be predicted such as the duration, extent and severity of the pandemic, the continued response by the U.S. government and how quickly "normal" daily activities resume.

Despite volatility and uncertainty in the market, we weathered the significant initial challenges presented by the operating environment and operations of our Association are fully functioning. All of our office locations are open to customers and the public, and nearly all staff are working from the office. We are following the guidelines set by the North Dakota Department of Health. We continue to emphasize recommended safety protocols for staff and customers. The COVID-19 situation in our territory is continuously monitored and we will respond appropriately if changing circumstances warrant it. Our business continuity response and the ability to effectively utilize a remote work environment, when required, allows us to be able to maintain the health of our employees without loss of key functions due to illness and continue to serve our mission.

This outbreak puts the economy and agriculture sector in uncharted territory. The overall impact of COVID-19 on U.S. agriculture will depend on the severity and duration of the outbreak, including a potential reoccurrence. Overall, agriculture will adjust, providing an "essential service" to the U.S. and global consumers.

AGRICULTURAL AND ECONOMIC CONDITIONS

Crop and pasture prospects for the 2021 production year are uncertain as drought conditions continue to prevail throughout our territory. Soil moisture conditions are well below average, and timely rains will be needed to obtain normal production for the year. Mild winter conditions allowed producers to continue grazing their cattle and conserve feed supplies; however, it also reduced standing grass levels.

Commodity prices for most crops grown in our service area have improved and are providing favorable opportunities for marketing 2020 crops and forward contracting a portion of their 2021 crop production. Cattle prices have also improved during recent months.

The demand for real estate remains strong, and land prices have generally held steady.

Despite some challenges, the recent increase in commodity prices and additional government payments should allow nearly all producers to remain viable, obtain financing and continue their farming and ranch operations.

LOAN PORTFOLIO

Loan Portfolio

Total loans were \$1.4 billion at March 31, 2021, an increase of \$39.7 million from December 31, 2020. The increase was primarily due to growth in the real estate mortgage portfolio and participation interests in agribusiness and rural infrastructure loans.

The Paycheck Protection Program (PPP), is a guaranteed loan program administered by the U.S. Small Business Administration (SBA) created in response to the COVID-19 pandemic. We obtained approval from the SBA in 2020 to participate as a lender in the PPP. The PPP provides for payment deferral, and under limited circumstances, loan forgiveness. As of March 31, 2021, we had successfully processed \$18.0 million in PPP loans for customers with production and intermediate-term type loans, of which \$16.0 million were processed during the first quarter of 2021. We are working with our customers gathering documentation and submitting applications for the forgiveness of the PPP loans and \$1.9 million has been forgiven as of March 31, 2021.

Portfolio Credit Quality

The credit quality of our portfolio remained stable from December 31, 2020. Adversely classified loans were 1.4% of the portfolio at March 31, 2021, and December 31, 2020. Adversely classified loans are loans we have identified as showing some credit weakness outside our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses.

In certain circumstances, government agency guarantee programs are used to reduce the risk of loss. At March 31, 2021, \$45.2 million of our loans were, to some level, guaranteed under these government programs.

Risk Assets

Components of Risk Assets

(dollars in thousands)	March 31, 2021	December 31, 2020
As of:		
Loans:		
Nonaccrual	\$ 3,966	\$ 9,522
Accruing restructured	--	--
Accruing loans 90 days or more past due	--	--
Total risk loans	3,966	9,522
Other property owned	--	--
Total risk assets	\$ 3,966	\$ 9,522
Total risk loans as a percentage of total loans	0.3%	0.7%
Nonaccrual loans as a percentage of total loans	0.3%	0.7%
Current nonaccrual loans as a percentage of total nonaccrual loans	85.3%	20.2%
Total delinquencies as a percentage of total loans	0.5%	0.7%

Note: Accruing loans include accrued interest receivable.

Our risk assets have decreased from December 31, 2020, and have remained at acceptable levels. Total risk loans as a percentage of total loans were well within our established risk management guidelines.

The decrease in nonaccrual loans was primarily due to the payoff of two customer relationships with both real estate mortgage and production and intermediate-term type loans. Nonaccrual loans remained at an acceptable level at March 31, 2021, and December 31, 2020.

Allowance for Loan Losses

The allowance for loan losses is an estimate of losses on loans inherent in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, estimated probability of default, estimated loss severity, portfolio quality, and current economic and environmental conditions.

Allowance Coverage Ratios

As of:	March 31, 2021	December 31, 2020
Allowance as a percentage of:		
Loans	0.3%	0.3%
Nonaccrual loans	99.2%	43.6%
Total risk loans	99.2%	43.6%

In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at March 31, 2021.

RESULTS OF OPERATIONS**Profitability Information**

(dollars in thousands)

For the three months ended March 31	2021	2020
Net income	\$ 7,983	\$ 6,880
Return on average assets	2.3%	2.1%
Return on average members' equity	10.6%	9.9%

Changes presented in the profitability information chart relate directly to:

- Changes in income discussed in this section
- Changes in assets discussed in the Loan Portfolio section
- Changes in capital discussed in the Funding, Liquidity, and Capital section

Changes in Significant Components of Net Income

(in thousands) For the three months ended March 31	2021	2020	Increase (decrease) in net income
Net interest income	\$ 8,544	\$ 8,391	\$ 153
Reversal of loan losses	(213)	--	213
Non-interest income	4,922	3,681	1,241
Non-interest expense	5,300	4,952	(348)
Provision for income taxes	396	240	(156)
Net income	\$ 7,983	\$ 6,880	\$ 1,103

Non-Interest Income

The change in non-interest income was primarily due to an increase in fee income partially offset by a decrease in the Allocated Insurance Reserve Accounts (AIRA) distribution.

Fee Income: The increase in fee income was primarily due to fees collected from the SBA for originating PPP loans during the first three months of 2021. No SBA PPP loan fees were collected during the first three months of 2020.

Allocated Insurance Reserve Accounts Distribution: The change in the AIRA distribution received from the Farm Credit System Insurance Corporation (FCSIC) was due to our share of the distribution from AIRA of \$256 thousand during the three months ended March 31, 2020, and no distribution during the same period of 2021. The AIRA was established by FCSIC when premiums collected increased the level of the Farm Credit Insurance Fund beyond the required secured base amount of 2% of insured debt. Refer to the 2020 Annual Report for additional information about the FCSIC.

FUNDING, LIQUIDITY, AND CAPITAL

We borrow from AgriBank, under a note payable, in the form of a line of credit. Our note payable is scheduled to mature on July 31, 2022. We intend to renegotiate the note payable no later than the maturity date. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio, which significantly reduces our market interest rate risk. Due to the cooperative structure of the Farm Credit System and as we are a stockholder of AgriBank, we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from equity.

The components of cost of funds associated with our note payable include:

- A marginal cost of debt component
- A spread component, which includes cost of servicing, cost of liquidity, and bank profit
- A risk premium component, if applicable

We were not subject to a risk premium at March 31, 2021, or December 31, 2020.

Total members' equity increased \$6.8 million from December 31, 2020, primarily due to net income for the period partially offset by patronage distribution accruals.

The Farm Credit Administration (FCA) Regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital, and permanent capital risk-based capital ratios. In addition, the FCA requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents leverage. Refer to Note 6 in our 2020 Annual Report for a more complete description of these ratios.

Regulatory Capital Requirements and Ratios

As of:	March 31, 2021	December 31, 2020	Regulatory Minimums	Capital Conservation Buffer	Total
Risk-adjusted:					
Common equity tier 1 ratio	17.3%	17.5%	4.5%	2.5%	7.0%
Tier 1 capital ratio	17.3%	17.5%	6.0%	2.5%	8.5%
Total capital ratio	17.6%	17.8%	8.0%	2.5%	10.5%
Permanent capital ratio	17.4%	17.6%	7.0%	N/A	7.0%
Non-risk-adjusted:					
Tier 1 leverage ratio	19.7%	19.9%	4.0%	1.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	20.7%	20.9%	1.5%	N/A	1.5%

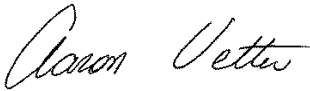
Capital ratios are directly impacted by the changes in capital, as more fully explained in this section, the changes in assets, as discussed in the Loan Portfolio section, and off-balance sheet commitments, as disclosed in Note 10 in our 2020 Annual Report.

CERTIFICATION

The undersigned have reviewed the March 31, 2021, Quarterly Report of Farm Credit Services of Mandan, ACA, which has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Michael J. Schaaf
Chairperson of the Board
Farm Credit Services of Mandan, ACA



Aaron Vetter
Chief Executive Officer
Farm Credit Services of Mandan, ACA



Sandy Nagel
Vice President – Finance, Chief Financial Officer
Farm Credit Services of Mandan, ACA

May 6, 2021

CONSOLIDATED STATEMENTS OF CONDITION

Farm Credit Services of Mandan, ACA

(in thousands)

(Unaudited)

As of:	March 31, 2021	December 31, 2020
ASSETS		
Loans	\$ 1,366,095	\$ 1,326,350
Allowance for loan losses	3,933	4,148
Net loans	1,362,162	1,322,202
Investment in AgriBank, FCB	32,593	32,593
Accrued interest receivable	11,320	13,889
Other assets	19,405	19,001
Total assets	\$ 1,425,480	\$ 1,387,685
LIABILITIES		
Note payable to AgriBank, FCB	\$ 1,110,620	\$ 1,073,388
Accrued interest payable	2,981	2,880
Deferred tax liabilities, net	430	358
Patronage distribution payable	1,225	4,800
Other liabilities	4,184	7,004
Total liabilities	1,119,440	1,088,430
Contingencies and commitments (Note 3)		
MEMBERS' EQUITY		
Capital stock and participation certificates	2,084	2,084
Unallocated surplus	304,993	298,235
Accumulated other comprehensive loss	(1,037)	(1,064)
Total members' equity	306,040	299,255
Total liabilities and members' equity	\$ 1,425,480	\$ 1,387,685

The accompanying notes are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Farm Credit Services of Mandan, ACA

(in thousands)

(Unaudited)

For the period ended March 31	Three Months Ended	
	2021	2020
Interest income	\$ 11,525	\$ 14,286
Interest expense	2,981	5,895
Net interest income	8,544	8,391
Reversal of loan losses	(213)	--
Net interest income after reversal for loan losses	8,757	8,391
Non-interest income		
Patronage income	1,662	1,689
Financially related services income	1,295	1,300
Fee income	1,942	331
Allocated Insurance Reserve Accounts distribution	--	256
Other non-interest income	23	105
Total non-interest income	4,922	3,681
Non-interest expense		
Salaries and employee benefits	3,241	3,025
Other operating expense	2,059	1,927
Total non-interest expense	5,300	4,952
Income before income taxes	8,379	7,120
Provision for income taxes	396	240
Net income	\$ 7,983	\$ 6,880
Other comprehensive income		
Employee benefit plans activity	\$ 27	\$ 27
Total other comprehensive income	27	27
Comprehensive income	\$ 8,010	\$ 6,907

The accompanying notes are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

Farm Credit Services of Mandan, ACA

(in thousands)

(Unaudited)

	Capital Stock and Participation Certificates	Unallocated Surplus	Accumulated Other Comprehensive Loss	Total Members' Equity
Balance at December 31, 2019	\$ 2,094	\$ 275,314	\$ (1,027)	\$ 276,381
Net income	--	6,880	--	6,880
Other comprehensive income	--	--	27	27
Unallocated surplus designated for patronage distributions	--	(1,149)	--	(1,149)
Capital stock and participation certificates issued	27	--	--	27
Capital stock and participation certificates retired	(65)	--	--	(65)
Balance at March 31, 2020	\$ 2,056	\$ 281,045	\$ (1,000)	\$ 282,101
Balance at December 31, 2020	\$ 2,084	\$ 298,235	\$ (1,064)	\$ 299,255
Net income	--	7,983	--	7,983
Other comprehensive income	--	--	27	27
Unallocated surplus designated for patronage distributions	--	(1,225)	--	(1,225)
Capital stock and participation certificates issued	44	--	--	44
Capital stock and participation certificates retired	(44)	--	--	(44)
Balance at March 31, 2021	\$ 2,084	\$ 304,993	\$ (1,037)	\$ 306,040

The accompanying notes are an integral part of these Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The Consolidated Financial Statements contain all adjustments necessary for a fair presentation of the interim Consolidated Statements of Condition and Consolidated Statements of Comprehensive Income. Our accounting and reporting policies conform to accounting principles generally accepted in the United States of America (GAAP) and the prevailing practices within the financial services industry. This interim Quarterly Report is prepared based upon statutory and regulatory requirements and in accordance with GAAP. However, certain disclosures required by GAAP are omitted. The results of the three months ended March 31, 2021, are not necessarily indicative of the results to be expected for the year ending December 31, 2021. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the Consolidated Financial Statements and related notes included in our Annual Report for the year ended December 31, 2020 (2020 Annual Report).

The Consolidated Financial Statements present the consolidated financial results of Farm Credit Services of Mandan, ACA and its subsidiaries Farm Credit Services of Mandan, FLCA and Farm Credit Services of Mandan, PCA. All material intercompany transactions and balances have been eliminated in consolidation.

Significant Accounting Policies

Effective March 2021, a change in accounting policy was elected to use the fair value method for calculating the market related value of assets for the fixed-income pension assets. This change in accounting principle requires retrospective application. However, the financial statement impact was deemed immaterial to historical and current periods. Therefore, the change was recorded through earnings in the first quarter of 2021.

There have been no other changes in our accounting policies as disclosed in our 2020 Annual Report, except as described in the Recently Issued or Adopted Accounting Pronouncements.

Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board (FASB) and have determined the following standards to be applicable to our business. While we are a nonpublic entity, our financial results are closely related to the performance of the combined Farm Credit System. Therefore, we typically adopt accounting pronouncements in alignment with other System institutions.

Standard and effective date	Description	Adoption status and financial statement impact
In March 2020, the FASB issued Accounting Standards Update (ASU) 2020-04 "Reference Rate Reform, Topic 848." In January 2021, the FASB issued 2021-01 further amending Topic 848. This guidance may be elected and applied prospectively over time from March 12, 2020, through December 31, 2022, as reference rate reform activities occur.	The guidance provides optional expedients and exceptions for applying GAAP to contracts and other transactions affected by reference rate reform. The guidance simplifies the accounting evaluation of contract modifications that replace a reference rate affected by reference rate reform and contemporaneous modifications of other contract terms related to the replacement of the reference rate.	During March 2021, we adopted this standard. To date, the adoption of this standard has not had a material impact on our financial condition, results of operations, cash flows, and financial statement disclosures.
In June 2016, the FASB issued ASU 2016-13 "Financial Instruments - Credit Losses." The guidance was originally effective for non-U.S. Securities Exchange Commission filers for our first quarter of 2021. In November 2019, the FASB issued ASU 2019-10 which amended the mandatory effective date for this guidance for certain institutions. We have determined we qualify for the deferral of the mandatory effective date. As a result of the change, the standard is effective for our first quarter of 2023 and early adoption is permitted.	The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses.	We expect to adopt the standard as of January 1, 2023. We are currently assessing the impact this guidance will have on our financial statements upon adoption, which will be impacted by the composition of our portfolio and asset quality at the adoption date, as well as economic conditions and forecasts at the time of adoption. We have reviewed the accounting standard, selected and substantially completed development and testing of our system, and are in the process of drafting disclosures. Significant implementation matters yet to be addressed include drafting of accounting policies and designing processes and controls. We are currently unable to estimate the impact on our financial statements.

NOTE 2: LOANS AND ALLOWANCE FOR LOAN LOSSES**Loans by Type**

(dollars in thousands)

As of:	March 31, 2021		December 31, 2020	
	Amount	%	Amount	%
Real estate mortgage	\$ 512,979	37.6%	\$ 492,665	37.1%
Production and intermediate-term	381,080	27.9%	383,014	28.9%
Agribusiness	308,189	22.6%	293,713	22.1%
Other	163,847	11.9%	156,958	11.9%
Total	\$ 1,366,095	100.0%	\$ 1,326,350	100.0%

The other category is primarily composed rural infrastructure related loans.

Delinquency**Aging Analysis of Loans**

(in thousands) As of March 31, 2021	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less than 30 Days Past Due	Total
	Real estate mortgage	\$ 1,789	\$ --	\$ 1,789	\$ 517,521
Production and intermediate-term	4,379	335	4,714	380,394	385,108
Agribusiness	488	--	488	308,397	308,885
Other	--	--	--	164,112	164,112
Total	\$ 6,656	\$ 335	\$ 6,991	\$ 1,370,424	\$ 1,377,415

As of December 31, 2020	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less than 30 Days Past Due	Total
Real estate mortgage	\$ 1,579	\$ 4,038	\$ 5,617	\$ 495,333	\$ 500,950
Production and intermediate-term	850	3,558	4,408	383,460	387,868
Agribusiness	--	--	--	294,319	294,319
Other	--	--	--	157,102	157,102
Total	\$ 2,429	\$ 7,596	\$ 10,025	\$ 1,330,214	\$ 1,340,239

Note: Accruing loans include accrued interest receivable.

There were no loans 90 days or more past due and still accruing interest at March 31, 2021, or December 31, 2020.

Risk Loans

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms.

Risk Loan Information

(in thousands) As of:	March 31, 2021	December 31, 2020
Volume with specific allowance	\$ 594	\$ 1,717
Volume without specific allowance	3,372	7,805
Total risk loans	\$ 3,966	\$ 9,522
Total specific allowance	\$ 216	\$ 809
For the three months ended March 31	2021	2020
Income on accrual risk loans	\$ 22	\$ 3
Income on nonaccrual loans	252	70
Total income on risk loans	\$ 274	\$ 73
Average risk loans	\$ 9,563	\$ 2,698

Note: Accruing loans include accrued interest receivable.

We had no material commitments to lend additional money to borrowers whose loans were classified as risk loans at March 31, 2021.

Troubled Debt Restructurings (TDRs)

There were no TDRs that were outstanding at March 31, 2021, or December 31, 2020. In addition, there were no TDRs that occurred during the three months ended March 31, 2021, or 2020.

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a TDR, also known as a formally restructured loan for regulatory purposes. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as TDRs are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the restructured loan to the lower of book value or net realizable value of collateral. There may be modifications made related to the COVID-19 pandemic or in the normal course of business that would not be considered TDRs.

There were no TDRs that defaulted during the three months ended March 31, 2021, or 2020 in which the modification was within twelve months of the respective reporting period.

There were no commitments to lend to borrowers whose loans have been modified in a TDR at March 31, 2021.

Allowance for Loan Losses

Changes in Allowance for Loan Losses

(in thousands)

Three months ended March 31	2021	2020
Balance at beginning of period	\$ 4,148	\$ 3,493
Reversal of loan losses	(213)	--
Loan recoveries	10	39
Loan charge-offs	(12)	(2)
Balance at end of period	<u>\$ 3,933</u>	<u>\$ 3,530</u>

NOTE 3: CONTINGENCIES AND COMMITMENTS

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Consolidated Financial Statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these Consolidated Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

NOTE 4: FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three input levels that may be used to measure fair value. Refer to Note 2 in our 2020 Annual Report for a more complete description of the three input levels.

We did not have any material assets or liabilities measured at fair value on a recurring basis at March 31, 2021, or December 31, 2020.

Non-Recurring

We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis.

Assets Measured at Fair Value on a Non-Recurring Basis

(in thousands)

As of March 31, 2021	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
Impaired loans	\$ --	\$ --	\$ 397	\$ 397

As of December 31, 2020	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
Impaired loans	\$ --	\$ --	\$ 953	\$ 953

Valuation Techniques

Impaired Loans: Represents the carrying amount of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses observable market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, they are classified as Level 3.

NOTE 5: SUBSEQUENT EVENTS

We have evaluated subsequent events through May 6, 2021 which is the date the Consolidated Financial Statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.