



## Farm Credit Services of Mandan, ACA

Quarterly Report  
September 30, 2021

### MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial condition and consolidated results of operations of Farm Credit Services of Mandan, ACA and its subsidiaries, Farm Credit Services of Mandan, FLCA and Farm Credit Services of Mandan, PCA. This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our Annual Report for the year ended December 31, 2020 (2020 Annual Report).

Due to the nature of our financial relationship with AgriBank, FCB (AgriBank), the financial condition and results of operations of AgriBank materially impact our members' investment. To request free copies of AgriBank financial reports or additional copies of our report, contact us at:

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### FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2020 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

### COVID-19 PANDEMIC

As domestic public health measures have been implemented to limit the spread of COVID-19, including the availability of vaccines, many or all restrictions have been lifted across the United States. While the emergence of COVID-19 variants may negatively impact economic conditions, the overall economy continues to recover, and the outlook is positive for many sectors, including agriculture.

The extent to which the COVID-19 pandemic continues to impact the Association will depend on future developments that are highly uncertain and cannot be predicted. However, we have weathered the significant challenges presented to date. Our business continuity response has allowed us to continue to serve our mission, and a remote work environment allowed us to continue to maintain the health of our employees and operate without loss of key functions due to illness. We have not had any significant changes to internal controls over financial reporting due to working remotely.

### AGRICULTURAL AND ECONOMIC CONDITIONS

The vast majority of our territory has experienced severe to extreme drought conditions throughout the 2021 growing season. Production results for small grains varied from average to below average, with certain areas that received sufficient rainfall reporting higher yields. Current projections for row and oil crops are primarily average with higher yields anticipated in the areas not severely impacted by dry conditions. Crop insurance coverage and currently favorable grain prices should help to offset drought related losses.

Livestock producers in most of our territory have experienced below average pasture and hay land conditions. Many have liquidated their herds to levels that can be supported by current pasture conditions and hay supplies. Government assistance from the Livestock Forage Program is now available to help producers offset increased feed costs due to shortages. Cattle prices have improved since the early effects from the COVID-19 pandemic; however, drought related sales have put pressure on local livestock prices.

The demand for real estate remains strong, and land prices have generally held steady.

Despite the above challenges, improved commodity prices, crop insurance coverage and additional government program payments should allow nearly all producers to remain viable, obtain financing and continue their farming and ranch operations.

## LOAN PORTFOLIO

### Loan Portfolio

Total loans were \$1.3 billion at September 30, 2021, an increase of \$6.7 million from December 31, 2020. The increase was primarily due to growth in the real estate mortgage portfolio and participation interests in agribusiness and rural infrastructure loans. The increase was partially offset by a decline in traditional production and intermediate-term loans.

The Paycheck Protection Program (PPP) is a guaranteed loan program administered by the U.S. Small Business Administration (SBA) created in response to the COVID-19 pandemic. We obtained approval from the SBA in 2020 to participate as a lender in the PPP. The PPP provides for payment deferral, and when certain requirements are fulfilled, loan forgiveness. As of May 31, 2021, when the PPP ended, we had successfully processed \$22.2 million in PPP loans for customers with production and intermediate-term type loans. We are working with our customers gathering documentation and submitting applications for the forgiveness of the PPP loans and \$21.3 million has been forgiven as of September 30, 2021.

### Portfolio Credit Quality

The credit quality of our portfolio declined slightly from December 31, 2020. Adversely classified loans increased to 1.9% of the portfolio at September 30, 2021, from 1.4% of the portfolio at December 31, 2020. Adversely classified loans are loans we have identified as showing some credit weakness outside our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses.

In certain circumstances, government agency guarantee programs are used to reduce the risk of loss. At September 30, 2021, \$31.0 million of our loans were substantially guaranteed under these government programs.

### Risk Assets

#### Components of Risk Assets

(dollars in thousands)	September 30, 2021	December 31, 2020
As of:		
Loans:		
Nonaccrual	\$ 5,380	\$ 9,522
Accruing restructured	--	--
Accruing loans 90 days or more past due	--	--
Total risk loans	5,380	9,522
Other property owned	--	--
Total risk assets	\$ 5,380	\$ 9,522
Total risk loans as a percentage of total loans	0.4%	0.7%
Nonaccrual loans as a percentage of total loans	0.4%	0.7%
Current nonaccrual loans as a percentage of total nonaccrual loans	70.0%	20.2%
Total delinquencies as a percentage of total loans	0.2%	0.7%

Note: Accruing loans include accrued interest receivable.

Our risk assets have decreased from December 31, 2020, and have remained at acceptable levels. Total risk loans as a percentage of total loans were well within our established risk management guidelines.

The decrease in nonaccrual loans was primarily driven by activity related to four customer relationships with real estate mortgage and production and intermediate-term loan types. Of these four customers, one was reinstated to accrual status while the other three customers made payments to pay off or reduce their loan balances. Nonaccrual loans remained at an acceptable level at September 30, 2021, and December 31, 2020.

Total delinquencies as a percentage of total loans improved from December 31, 2020 due to activity related to nonaccrual loans. One nonaccrual customer relationship was reinstated to accrual status, while three other nonaccrual customer relationships made payments to pay off or reduce their loan balances.

### Allowance for Loan Losses

The allowance for loan losses is an estimate of losses on loans inherent in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, estimated probability of default, estimated loss severity, portfolio quality, and current economic and environmental conditions.

**Allowance Coverage Ratios**

As of:	September 30, 2021	December 31, 2020
Allowance as a percentage of:		
Loans	0.2%	0.3%
Nonaccrual loans	59.2%	43.6%
Total risk loans	59.2%	43.6%

The September 30, 2021, allowance for loan losses calculation resulted in a decrease from December 31, 2020. The decrease was due to a reduction in loan loss reserves on impaired loans and a decrease in the general loan loss reserve. In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at September 30, 2021.

**RESULTS OF OPERATIONS****Profitability Information**

(dollars in thousands)

For the nine months ended September 30	2021	2020
Net income	\$ 22,153	\$ 20,776
Return on average assets	2.1%	2.0%
Return on average members' equity	9.6%	9.7%

Changes presented in the profitability information chart relate directly to:

- Changes in income discussed in this section
- Changes in assets discussed in the Loan Portfolio section
- Changes in capital discussed in the Funding, Liquidity, and Capital section

**Changes in Significant Components of Net Income**

(in thousands) For the nine months ended September 30	2021	2020	Increase (decrease) in net income
Net interest income	\$ 25,473	\$ 25,926	\$ (453)
(Reversal of) provision for loan losses	(959)	896	1,855
Non-interest income	11,975	10,587	1,388
Non-interest expense	15,556	14,613	(943)
Provision for income taxes	698	228	(470)
Net income	\$ 22,153	\$ 20,776	\$ 1,377

**(Reversal of) Provision for Loan Losses**

The change in the (reversal of) provision for loan losses is based upon the calculated change to our allowance for loan losses during the nine months ended September 30, 2021. The decrease was due to reductions in loan loss reserves on impaired loans and the general loan loss reserves.

**Non-Interest Income**

The change in non-interest income was primarily due to an increase in fee income partially offset by a decrease in the Allocated Insurance Reserve Accounts distribution.

**Fee Income:** The increase in fee income was primarily due to fees collected from the SBA for originating PPP loans. The fee income from this activity totaled \$2.6 million for the nine months ended September 30, 2021, compared to \$98 thousand for the same period of 2020.

**Allocated Insurance Reserve Accounts Distribution:** The change in the Allocated Insurance Reserve Accounts (AIRA) distribution received from the Farm Credit System Insurance Corporation (FCSIC) was due to our share of the distribution from AIRA of \$256 thousand during the nine months ended September 30, 2020, and no distribution during the same period of 2021. The AIRA was established by FCSIC when premiums collected increased the level of the Farm Credit Insurance Fund beyond the required secured base amount of 2% of insured debt. Refer to the 2020 Annual Report for additional information about the FCSIC.

**Provision for Income Taxes**

The change in provision for income taxes was primarily related to our estimate of taxes based on taxable income.

## FUNDING, LIQUIDITY, AND CAPITAL

We borrow from AgriBank, under a note payable, in the form of a line of credit. Our note payable was scheduled to mature on July 31, 2022. However, it was renewed early for \$1.6 billion with a maturity date of July 31, 2024. We intend to renegotiate the note payable no later than the maturity date. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio, which significantly reduces our market interest rate risk. Due to the cooperative structure of the Farm Credit System and as we are a stockholder of AgriBank, we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from equity.

The components of cost of funds associated with our note payable include:

- A marginal cost of debt component
- A spread component, which includes cost of servicing, cost of liquidity, and bank profit
- A risk premium component, if applicable

We were not subject to a risk premium at September 30, 2021, or December 31, 2020.

Total members' equity increased \$18.6 million from December 31, 2020, primarily due to net income for the period partially offset by patronage distribution accruals.

The Farm Credit Administration (FCA) Regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital, and permanent capital risk-based capital ratios. In addition, the FCA requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents leverage. Refer to Note 6 in our 2020 Annual Report for a more complete description of these ratios.

### Regulatory Capital Requirements and Ratios

As of:	September 30, 2021	December 31, 2020	Regulatory Minimums	Capital Conservation Buffer	Total
Risk-adjusted:					
Common equity tier 1 ratio	18.1%	17.5%	4.5%	2.5%	7.0%
Tier 1 capital ratio	18.1%	17.5%	6.0%	2.5%	8.5%
Total capital ratio	18.3%	17.8%	8.0%	2.5%	10.5%
Permanent capital ratio	18.2%	17.6%	7.0%	N/A	7.0%
Non-risk-adjusted:					
Tier 1 leverage ratio	21.0%	19.9%	4.0%	1.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	22.0%	20.9%	1.5%	N/A	1.5%

Capital ratios are directly impacted by the changes in capital, as more fully explained in this section, the changes in assets, as discussed in the Loan Portfolio section, and off-balance sheet commitments, as disclosed in Note 10 in our 2020 Annual Report.

## CERTIFICATION

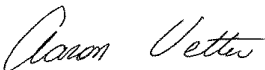
The undersigned have reviewed the September 30, 2021, Quarterly Report of Farm Credit Services of Mandan, ACA, which has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Clair Hauge  
Chairperson of the Board  
Farm Credit Services of Mandan, ACA



Sandy Nagel  
Vice President – Finance, Chief Financial Officer  
Farm Credit Services of Mandan, ACA



Aaron Vetter  
Chief Executive Officer  
Farm Credit Services of Mandan, ACA

November 4, 2021

# CONSOLIDATED STATEMENTS OF CONDITION

*Farm Credit Services of Mandan, ACA*

*(in thousands)*

*(Unaudited)*

As of:	September 30, 2021	December 31, 2020
<b>ASSETS</b>		
Loans	\$ 1,333,092	\$ 1,326,350
Allowance for loan losses	3,187	4,148
Net loans	1,329,905	1,322,202
Investment in AgriBank, FCB	33,211	32,593
Accrued interest receivable	17,089	13,889
Other assets	20,924	19,001
Total assets	\$ 1,401,129	\$ 1,387,685
<b>LIABILITIES</b>		
Note payable to AgriBank, FCB	\$ 1,070,217	\$ 1,073,388
Accrued interest payable	2,897	2,880
Deferred tax liabilities, net	814	358
Patronage distribution payable	3,675	4,800
Other liabilities	5,701	7,004
Total liabilities	1,083,304	1,088,430
Contingencies and commitments (Note 3)		
<b>MEMBERS' EQUITY</b>		
Capital stock and participation certificates	2,095	2,084
Unallocated surplus	316,713	298,235
Accumulated other comprehensive loss	(983)	(1,064)
Total members' equity	317,825	299,255
Total liabilities and members' equity	\$ 1,401,129	\$ 1,387,685

*The accompanying notes are an integral part of these Consolidated Financial Statements.*

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Farm Credit Services of Mandan, ACA

(in thousands)

(Unaudited)

For the period ended September 30	Three Months Ended		Nine Months Ended	
	2021	2020	2021	2020
<b>Interest income</b>	\$ 11,273	\$ 12,194	\$ 34,268	\$ 39,159
<b>Interest expense</b>	2,897	3,183	8,795	13,233
Net interest income	8,376	9,011	25,473	25,926
<b>Provision for (reversal of) loan losses</b>	45	78	(959)	896
Net interest income after provision for (reversal of) loan losses	8,331	8,933	26,432	25,030
<b>Non-interest income</b>				
Patronage income	1,601	2,043	5,067	5,585
Financially related services income	875	839	3,264	3,255
Fee income	376	416	3,577	1,260
Allocated Insurance Reserve Accounts distribution	--	--	--	256
Other non-interest income	10	186	67	231
Total non-interest income	2,862	3,484	11,975	10,587
<b>Non-interest expense</b>				
Salaries and employee benefits	3,215	3,075	9,656	9,287
Other operating expense	1,929	1,796	5,900	5,313
Other non-interest expense	--	13	--	13
Total non-interest expense	5,144	4,884	15,556	14,613
Income before income taxes	6,049	7,533	22,851	21,004
<b>(Benefit from) provision for income taxes</b>	(30)	80	698	228
Net income	\$ 6,079	\$ 7,453	\$ 22,153	\$ 20,776
<b>Other comprehensive income</b>				
Employee benefit plans activity	\$ 27	\$ 28	\$ 81	\$ 82
Total other comprehensive income	27	28	81	82
Comprehensive income	\$ 6,106	\$ 7,481	\$ 22,234	\$ 20,858

The accompanying notes are an integral part of these Consolidated Financial Statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

*Farm Credit Services of Mandan, ACA*

*(in thousands)*

*(Unaudited)*

	Capital Stock and Participation Certificates	Unallocated Surplus	Accumulated Other Comprehensive Loss	Total Members' Equity
Balance at December 31, 2019	\$ 2,094	\$ 275,314	\$ (1,027)	\$ 276,381
Net income	--	20,776	--	20,776
Other comprehensive income	--	--	82	82
Unallocated surplus designated for patronage distributions	--	(3,449)	--	(3,449)
Capital stock and participation certificates issued	117	--	--	117
Capital stock and participation certificates retired	(139)	--	--	(139)
<b>Balance at September 30, 2020</b>	<b>\$ 2,072</b>	<b>\$ 292,641</b>	<b>\$ (945)</b>	<b>\$ 293,768</b>
Balance at December 31, 2020	\$ 2,084	\$ 298,235	\$ (1,064)	\$ 299,255
Net income	--	22,153	--	22,153
Other comprehensive income	--	--	81	81
Unallocated surplus designated for patronage distributions	--	(3,675)	--	(3,675)
Capital stock and participation certificates issued	94	--	--	94
Capital stock and participation certificates retired	(83)	--	--	(83)
<b>Balance at September 30, 2021</b>	<b>\$ 2,095</b>	<b>\$ 316,713</b>	<b>\$ (983)</b>	<b>\$ 317,825</b>

*The accompanying notes are an integral part of these Consolidated Financial Statements.*

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

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The accompanying unaudited Consolidated Financial Statements contain all adjustments necessary for a fair presentation of the interim financial information and conform to generally accepted accounting principles in the United States of America (GAAP) and the prevailing practices within the financial services industry. This interim Quarterly Report is prepared based upon statutory and regulatory requirements and in accordance with GAAP. However, certain disclosures required by GAAP are omitted. The results of the nine months ended September 30, 2021, are not necessarily indicative of the results to be expected for the year ending December 31, 2021. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the Consolidated Financial Statements and related notes included in our Annual Report for the year ended December 31, 2020 (2020 Annual Report).

The Consolidated Financial Statements present the consolidated financial results of Farm Credit Services of Mandan, ACA and its subsidiaries Farm Credit Services of Mandan, FLCA and Farm Credit Services of Mandan, PCA. All material intercompany transactions and balances have been eliminated in consolidation.

#### Significant Accounting Policies

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Effective March 2021, a change in accounting policy was elected to use the fair value method for calculating the market-related value of assets for the fixed-income pension assets. This change in accounting principle did not have a material impact on the financial statements.

There have been no other changes in our accounting policies as disclosed in our 2020 Annual Report, except as described in the Recently Issued or Adopted Accounting Pronouncements.

#### Recently Issued or Adopted Accounting Pronouncements

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We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board (FASB) and have determined the following standards to be applicable to our business. While we are a nonpublic entity, our financial results are closely related to the performance of the combined Farm Credit System. Therefore, we typically adopt accounting pronouncements in alignment with other System institutions.

Standard and effective date	Description	Adoption status and financial statement impact
In March 2020, the FASB issued Accounting Standards Update (ASU) 2020-04 "Reference Rate Reform, Topic 848." In January 2021, the FASB issued ASU 2021-01 further amending Topic 848. This guidance may be elected and applied prospectively over time from March 12, 2020, through December 31, 2022, as reference rate reform activities occur.	The guidance provides optional expedients and exceptions for applying GAAP to contracts and other transactions affected by reference rate reform. The guidance simplifies the accounting evaluation of contract modifications that replace a reference rate affected by reference rate reform and contemporaneous modifications of other contract terms related to the replacement of the reference rate.	During March 2021, we adopted this standard. To date, the adoption of this standard has not had a material impact on our financial condition, results of operations, cash flows, and financial statement disclosures.
In June 2016, the FASB issued ASU 2016-13 "Financial Instruments - Credit Losses." The guidance was originally effective for non-U.S. Securities Exchange Commission filers for our first quarter of 2021. In November 2019, the FASB issued ASU 2019-10 which amended the mandatory effective date for this guidance for certain institutions. We have determined we qualify for the deferral of the mandatory effective date. As a result of the change, the standard is effective for our first quarter of 2023 and early adoption is permitted.	The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses.	We expect to adopt the standard as of January 1, 2023. We are currently assessing the impact this guidance will have on our financial statements upon adoption, which will be impacted by the composition of our portfolio and asset quality at the adoption date, as well as economic conditions and forecasts at the time of adoption. We have reviewed the accounting standard, selected and substantially completed development and testing of our system, and are in the process of drafting disclosures. Significant implementation matters yet to be addressed include drafting of accounting policies and designing processes and controls. We are currently unable to estimate the impact on our financial statements.

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**NOTE 2: LOANS AND ALLOWANCE FOR LOAN LOSSES**

**Loans by Type**

(dollars in thousands)

As of:	September 30, 2021		December 31, 2020	
	Amount	%	Amount	%
Real estate mortgage	\$ 523,173	39.2%	\$ 492,665	37.1%
Production and intermediate-term	331,189	24.8%	383,014	28.9%
Agribusiness	301,187	22.6%	293,713	22.1%
Other	177,543	13.4%	156,958	11.9%
Total	\$ 1,333,092	100.0%	\$ 1,326,350	100.0%

The other category is primarily composed of rural infrastructure related loans.

**Delinquency**

**Aging Analysis of Loans**

(in thousands) As of September 30, 2021	30-89 Days Past Due		90 Days or More Past Due		Total	
	Past Due	Past Due	Past Due	Past Due	Not Past Due or Less than 30 Days Past Due	Total
Real estate mortgage	\$ 1,012	\$ 1,245	\$ 2,257	\$ 531,289	\$ 533,546	
Production and intermediate-term	137	369	506	336,302	336,808	
Agribusiness	146	--	146	301,812	301,958	
Other	--	--	--	177,869	177,869	
Total	\$ 1,295	\$ 1,614	\$ 2,909	\$ 1,347,272	\$ 1,350,181	

As of December 31, 2020	30-89 Days Past Due		90 Days or More Past Due		Total	
	Past Due	Past Due	Past Due	Past Due	Not Past Due or Less than 30 Days Past Due	Total
Real estate mortgage	\$ 1,579	\$ 4,038	\$ 5,617	\$ 495,333	\$ 500,950	
Production and intermediate-term	850	3,558	4,408	383,460	387,868	
Agribusiness	--	--	--	294,319	294,319	
Other	--	--	--	157,102	157,102	
Total	\$ 2,429	\$ 7,596	\$ 10,025	\$ 1,330,214	\$ 1,340,239	

Note: Accruing loans include accrued interest receivable.

There were no loans 90 days or more past due and still accruing interest at September 30, 2021, or December 31, 2020.

**Risk Loans**

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms.

**Risk Loan Information**

(in thousands) As of:	September 30, 2021	December 31, 2020
Volume with specific allowance	\$ 754	\$ 1,717
Volume without specific allowance	4,626	7,805
Total risk loans	\$ 5,380	\$ 9,522
Total specific allowance	\$ 410	\$ 809
For the nine months ended September 30	2021	2020
Income on accrual risk loans	\$ 42	\$ 70
Income on nonaccrual loans	330	146
Total income on risk loans	\$ 372	\$ 216
Average risk loans	\$ 6,203	\$ 6,710

Note: Accruing loans include accrued interest receivable.

We had no material commitments to lend additional money to borrowers whose loans were classified as risk loans at September 30, 2021.

### **Troubled Debt Restructurings (TDRs)**

There were no TDRs outstanding at September 30, 2021, or December 31, 2020. In addition, there were no TDRs that occurred during the nine months ended September 30, 2021, or 2020.

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a TDR, also known as a formally restructured loan for regulatory purposes. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as TDRs are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the restructured loan to the lower of book value or net realizable value of collateral. There may be modifications made in the normal course of business that would not be considered TDRs.

There were no TDRs that defaulted during the nine months ended September 30, 2021, or 2020 in which the modification was within twelve months of the respective reporting period.

There were no commitments to lend to borrowers whose loans have been modified in a TDR at September 30, 2021.

### **Allowance for Loan Losses**

#### **Changes in Allowance for Loan Losses**

(in thousands)

Nine months ended September 30	2021	2020
Balance at beginning of period	\$ 4,148	\$ 3,493
(Reversal of) provision for loan losses	(959)	896
Loan recoveries	10	40
Loan charge-offs	(12)	(290)
Balance at end of period	<u>\$ 3,187</u>	<u>\$ 4,139</u>

### **NOTE 3: CONTINGENCIES AND COMMITMENTS**

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Consolidated Financial Statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these Consolidated Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

In June 2021, we signed an agreement guaranteeing the amounts borrowed by SunStream Business Services (SunStream) on their line of credit with AgriBank, up to \$40.0 million. The term of the line of credit is 36 months and may be extended. The guarantee is in effect until any outstanding balance is paid in full. While we are primarily liable for our pro-rata portion of SunStream's indebtedness to AgriBank, we are jointly and severally liable with certain other owners of SunStream. In the event of default by SunStream, we are responsible for the prompt and full payment of amounts outstanding. However, we may seek reimbursement from the remaining owners of SunStream subject to the guarantee agreement. There was no outstanding balance on the SunStream line of credit at September 30, 2021. At this time we believe it is unlikely that we will be required to make payment under this guarantee.

### **NOTE 4: FAIR VALUE MEASUREMENTS**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three input levels that may be used to measure fair value. Refer to Note 2 in our 2020 Annual Report for a more complete description of the three input levels.

We did not have any assets or liabilities measured at fair value on a recurring basis at September 30, 2021, or December 31, 2020.

### **Non-Recurring Basis**

We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis.

**Assets Measured at Fair Value on a Non-Recurring Basis**

(in thousands)

	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
<b>As of September 30, 2021</b>				
Impaired loans	\$ --	\$ --	\$ 360	\$ 360
<b>As of December 31, 2020</b>				
Impaired loans	\$ --	\$ --	\$ 953	\$ 953

**Valuation Techniques**

**Impaired Loans:** Represents the carrying amount of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses observable market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, they are classified as Level 3.

**NOTE 5: SUBSEQUENT EVENTS**

We have evaluated subsequent events through November 4, 2021, which is the date the Consolidated Financial Statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.